

HotSpot System TravelNetCon

TNC Dealer/Technician Information

Who can become a TNC licensed dealer, or a TNC licensed technician?

Anyone in the world who is in possession of a Cisco Networking Academy (CNAP) certificate, or any other comparable networking certificate, or is an authorized MikroTik dealer, or lecturer and is willing to talk to potential TNCspot Operators listed on our TNCspot Operator Site List can become a TNC licensed dealer/technician.

What is the average income of a TNC licensed dealer/technician?

The TNC dealer/technician income consists of two parts:

1. A one time income for installation and instruction.
2. A 6% commission during a three year period from the income generated through a TNC Hotspots installed by the TNC licensed dealer/technician.

In the example of a TNCspot Operator's income described above we came to a TNCspot generated average, gross monthly income of 480 EUR. The TNC licensed dealer/technician's commission in this case would be 28.80 EUR. In three years the total commission of the TNC licensed dealer/technician's income from one average TNC Hotspot consists of 1036.80 EUR. To this he can add the one time installation and instruction fee of approximately 100 EUR per Hotspot (see calculation of the TNC Licensed dealer/technician's possible income in Table 2.).

Table 2, where it is presumed that the TNC Licensed dealer/technician will install on average one TNC Hotspot every week (4 Hotspots/month).

| No. of Months | Installation Fee + Commission | Monthly Income | No. of Hotspots |
|---------------|-------------------------------|----------------|-----------------|
| 1> | 400 EUR + 0 | 400 | 4 |
| 2 | 400 EUR + 120 | 520 | 8 |
| 3 | 400 EUR + 240 | 640 | 12 |
| 4 | 400 EUR + 360 | 760 | 16 |
| 5 | 400 EUR + 480 | 880 | 20 |
| 6 | 400 EUR + 600 | 1000 | 24 |
| 7 | 400 EUR + 720 | 1120 | 28 |
| 8 | 400 EUR + 840 | 1240 | 32 |
| 9 | 400 EUR + 960 | 1360 | 36 |
| 10 | 400 EUR + 1080 | 1480 | 40 |
| 11 | 400 EUR + 1200 | 1600 | 44 |
| 12 | 400 EUR + 1320 | 1720 | 48 |

As we can see in Table 2, 40 TNCspots will generate to the TNC licensed dealer/technician on average a monthly income of more than 1000 EUR in the duration of three years. In addition, every TNC licensed dealer/technician has the opportunity to benefit from the installation of additional access points in larger operations (hotels, resorts, airports, etc...) and services.

What are the rights and duties of the TNC Licensed dealer/technician?

1. Search and contact potential TNCspot Operators using the Potential TNC Hotspot Operators List included in the TNC Licensed Dealer/Technician Manual.
2. Explain to the potential TNCspot Operator the benefits of the TNC Global Network using the TNC Licensed Dealer/Technician Manual.
3. Install and test the installed MikroTik Routerboard at the new TNCspot site.
4. Sign a TNCspot Operator's Contract with the new operator.
5. Inform the TNC Global Center and send the signed contract from the new TNCspot Operator.
6. Keep the installation and instruction fees and start collecting the 6% commission of all TNC credits spent at the site for a three year period.

Installation manual (1 MB)

[Installation manual.PDF](#)

[Dealer-Contract.PDF](#) (147 KB)

[Where do I find Operator's Specific ID?](#)

Login as Operator (Username and Password).

My Profile>Change Profile right below Username you will find **Specific ID**.

[I am a Dealer and I would like to change my Login. Your web site, however, is logging me in automatically and there is nothing I can do about it. What should I do to change my login information?](#)

Automatic login is designed to make our customer's login convenient. Logout takes place automatically as soon as the customer stops using Internet.

In case you are a dealer and you would like to show the login procedure to your customers you have to delete Cookie in the Browser.

In case you are using Mozilla Firefox the procedure is the following:

Tools>Options>Private>Show Cookies> (usually 192.168.111.1 login ID) >Delete Cookie.